



gerresheimer

# Driving Innovation & Digitalization

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# The World is Changing

## Our Innovations Provide Answers to the Global Mega Trends



Emerging Markets:  
Increasing health care access



Increase in chronic diseases and aging population



Urban population and growing upper classes



Increasing market for biotech



More self-medication and individual medicine



Focus on Sustainability



Vaccinations as growth market



Generics as growth market



Increasing health care costs and tighter regulation



**Significant growth opportunities through innovative product solutions and digital business models**

# Innovative Solutions Driving Future Growth

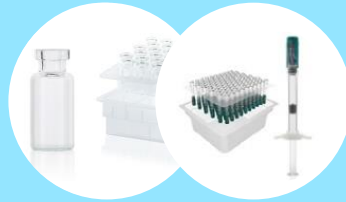
## Our Innovation is Based on Two Strategic Pillars

Innovation

**Moving up the value chain**  
in non-digital products



**ELITE® Glass**



**RTF Products**



**Gx Biologic Solutions**

Short & mid-term growth potential

**Becoming smart**  
in connected & digital product solutions



**Respiratory**



**Micro Pump Technology**



**Track & Trace**



**Digital Services**

Mid & long-term growth potential

# Transformation into a Solutions Provider in Pharma

## Evolving from Products to Solutions



# Transformation into a Solutions Provider in Cosmetics

## Evolving from Products to Solutions



# Our Digital Success Factors

## Moving Into a Digital World

Digital  
Success  
Factors



Smart Company & Digital Hub



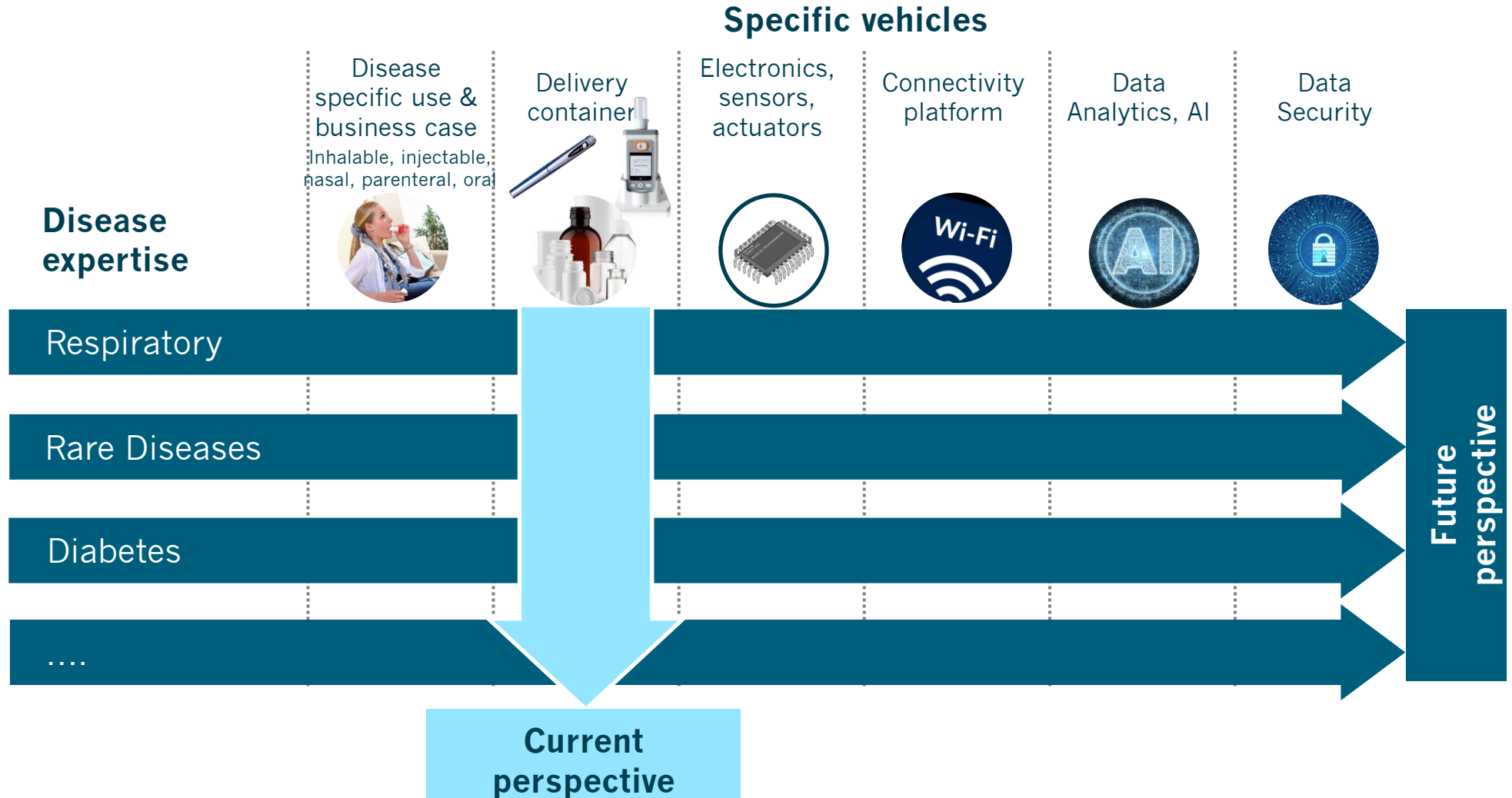
Smart Factory



Connected Devices &  
Smart Business Models

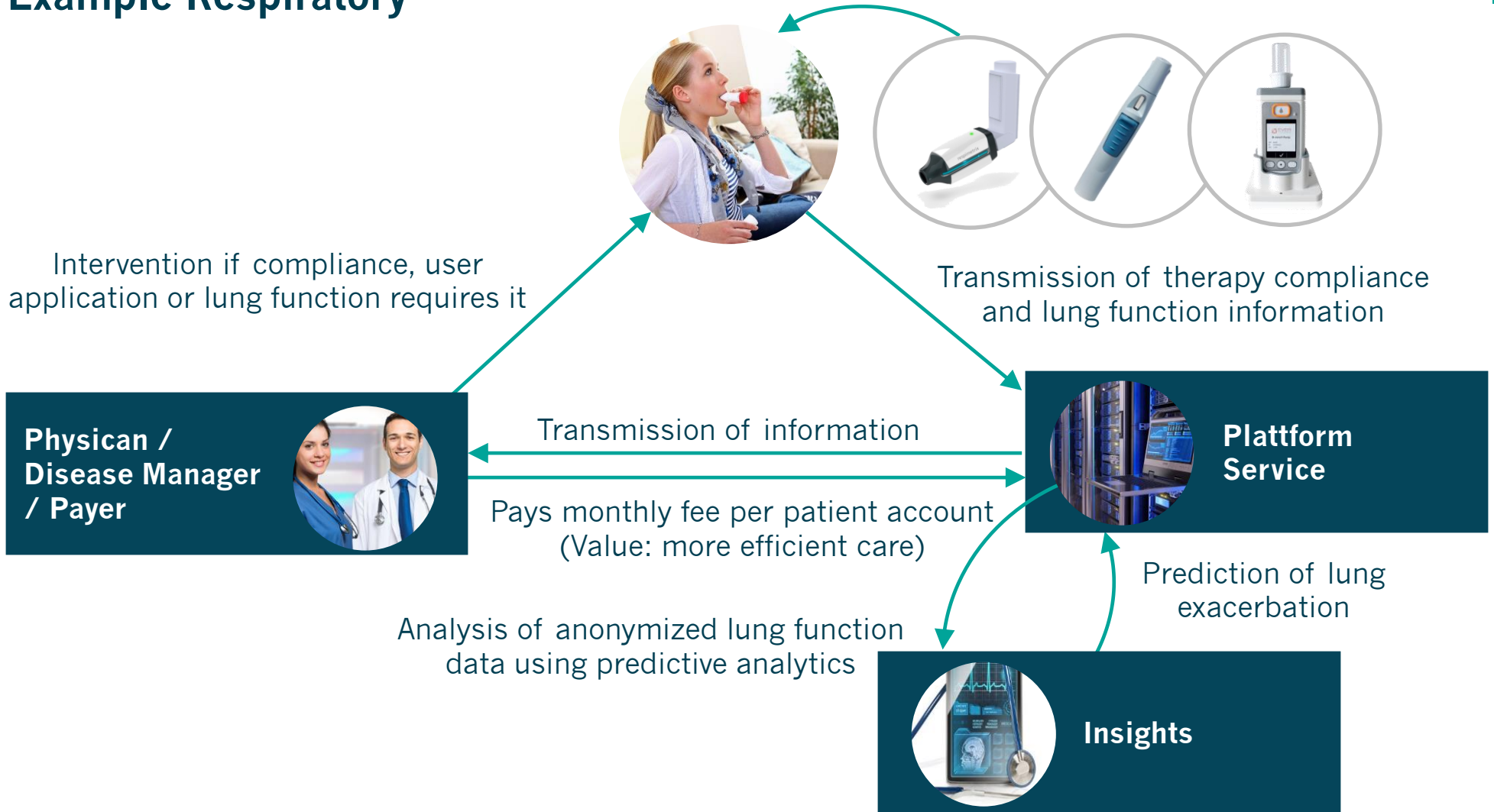
# Transformation from Product to Patient Centricity

## Connectivity Platform & Disease Expertise Enable Digital Business Models



# Therapy Efficacy Boost by Smart Business Models

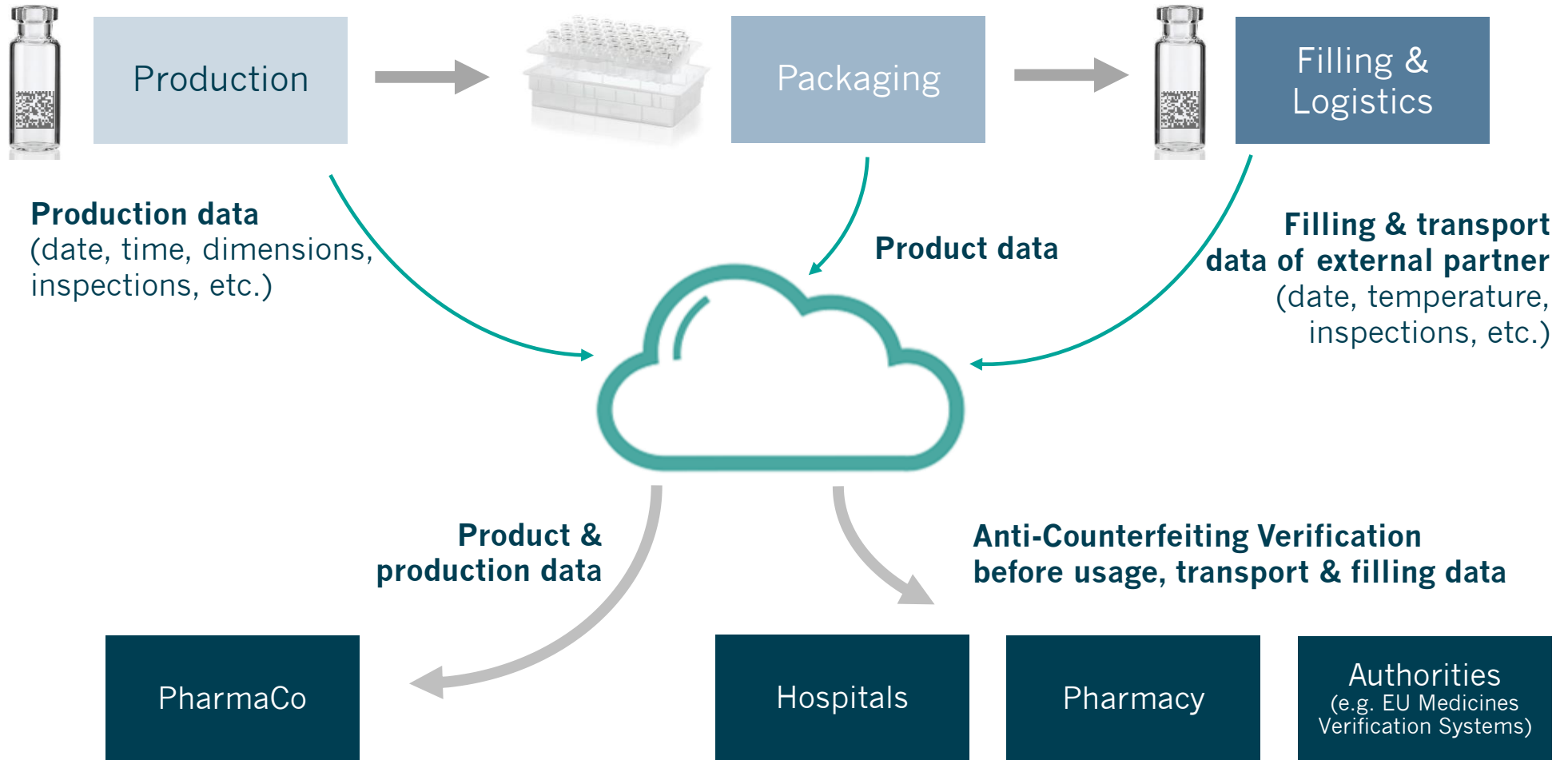
## Example Respiratory





# Realtime Transparency in Primary Packaging

## Example Track & Trace




# Superior Quality & Productivity Via Smart Factory Initiatives in Progress



Predictive Quality & Closed Loop Process by AI

The image shows a circular graphic with two parts: on the left, a vertical orange cylinder with a white line graph overlaid; on the right, a grid of orange squares with a smaller orange cylinder and a data chart below it. Two curved arrows connect the two parts in a clockwise cycle.




Remote assist & control of machines

The image shows a hand holding a small, colorful remote control device. In the background, there is a machine with a screen and a sign that reads "Blinkstick in Entnahmehückleg".



Enhanced Process Controls

The image shows a person wearing safety glasses and a dark shirt, looking at a tablet device in a factory setting with various machinery and pipes.




Gx Share

The image shows a hand pointing at a digital interface with various icons, including a document, a lock, and a person, connected by dotted lines.



Small Batch Production

The image shows a clean, modern factory floor with a person sitting on a small cart or workstation in the background.



Personalized Dashboards & Machine Monitoring

The image shows a person sitting at a desk with a laptop, looking at a computer monitor displaying a dashboard with various charts and data.

# Clear Roadmap for Growth

## Transformation into a Solution Provider

